

Year in Review..... Were you there too?



January CE Course



February General Membership Mtg. March CDA Cares/Sacramento





April CE Course



May General Membership Mtg.



June Summer Dental Symposium



July SDS Goes (to the) Nuts



July CE Course



August SDF Annual Dinner



September Staff Appreciation



October CDA Cares/Fresno



October General Membership Mtg.



October CE Course



December Member Mixer

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Your contributions in the form of articles, photos and/ or ideas are greatly appreciated. The APEX editorial staff is interested in articles of general membership interest. This can include an accomplishment, interesting hobby, innovative idea, volunteer effort, etc. Please feel free to submit an article or call for an interview. All articles are subject to editorial review.

Presidential Pondering



It is time for my closing remarks for this year. First, I want to say that it has been an honor and a privilege to serve as your President this year. Serving on the Board of Directors for the past four years has been a great experience.

I attended the CDA House of Delegates in Sacramento a few weeks ago. I want you to know that your delegates and alternate delegates worked very hard to

prepare. We also worked with other components on resolutions to be presented at this year's House of Delegates. Unfortunately, the tragic passing of a delegate from Sacramento on the first evening of the House of Delegates lead to the rescheduling of the meeting to a future date.

Your Board and Executive Director have worked hard this year to provide value for your membership with great continuing education opportunities and a greater sense of community through our social events. We have had a great year and it has been exciting to see so many new faces at our events. I just wanted to mention a few highlights from this year. Our first annual Summer Dental Symposium was a huge success and I hope to see many more of you there next year. I don't know of another similar-sized component that was able to put on an all day CE event. Our Staff Night was also a great success. We had the best attendance in years and I hope you had as much fun as I did!

I also want to thank Dr. Brian Hutto for his past service as the Editor of our APEX newsletter. He has served us well and we appreciate all his hard work. We are very fortunate that Dr. Toshi Hart has volunteered for the Editor position. We welcome Dr. Hart and look forward to working with her.

I have enjoyed working with the other members of the board. I have made new friendships and strengthened old ones. I am confident that the new board will do a great job for you.

Your membership is important and the more you put in to our local dental society, the more you will get out of it. Thank you all, it has been

an honor to be your President this year.

Thank you, Sean Mullins, DDS SDS Board President



SDS Board President, Dr. Sean Mullins (I.) accepts the President's Plaque from next year's President, Dr. Nicholas Poblete (r.)

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Dean Brewer, DDS

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Jennifer Leon-Guerrero, DDS

Program Nicholas Poblete, DDS

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Editor's Forum



Greetings! My name is Toshi Hart and I am honored to serve the upcoming term as APEX Editor. I have previously held the APEX Editor position in 2007 and was the Membership Marketing Consultant for the American Student Dental Association for two years. My commitment to organized dentistry is only limited by my obligations at home where I, as do many of you, juggle a practice and family.

For those of you whom I haven't met yet, I was raised in San Francisco but my husband grew up here and had an idyllic childhood riding his bike in the neighborhood until it was time for dinner. Although Modesto has changed, it still has that small town feel among the community and we have enjoyed raising our two teenage daughters here.

As a UOP '92 alumnus, I completed a GPR at the VA Hospital in Palo Alto. Saddled with student loan debt, I helped establish the Alliance Dental Clinic in a Health Professions Manpower Shortage Area among the beautiful vineyards of Healdsburg.

I was fortunate enough to be a recipient of the Department of Health and Human Services, National Health Service Corps Dental Loan Repayment Program therefore erasing my student debt, and received the Regional Dentist of the Year award in 1999. From a CDA Update article about the clinic, Dr. Bob Venn wrote a letter asking me to take over his General Practice-Limited to Children here in Modesto and by sheer coincidence, my husband and his two brothers were his former patients.

Bob and I each practiced part-time for 14 years together in a "win-win" partnership. He is an amazing dentist, businessman, friend, husband, father, and now grandfather of two boys. Bob has been on several mission trips around the world serving for the International Health Emissaries in addition to the many talented endeavors in which he excelled. In his humble manner he wanted to retire quietly into the sunset and did so last year. I want to take this opportunity to acknowledge and pay tribute to his 38 years of serving the community and generations of families in Modesto.

I also want to welcome all the new dentists to the Stanislaus Dental Society. The valley is an amazing place to practice where community really matters and where the membership works together in a supportive environment. I invite all members to share any photos, articles, or announcements. I look forward to serving you as Editor for the upcoming term.

Sincerely,

Toshi Hart, SDS Editor

Congratulations!





CDA Foundation announces award.. CDA Foundation Humanitarian Award Andrew Soderstrom, DDS

Andrew Soderstrom, DDS is a pediatric dentist in Modesto who served as CDA president in 2011. Throughout his career, Soderstrom has continuously served the dental needs of children, regardless of

their family's economic status, helping improve the quality of care of infants, children and patients with special medical and developmental needs, as well as volunteer teaching at UCSF Dental School and at Oakland Children's Hospital. His concern for the public's dental health includes a long-fought battle to fluoridate community water in Modesto, his hometown. Locally, he has worked as a member of the Modesto Rotary and with the Salvation Army helping the homeless.

While CDA president, he visited Oregon's first Mission of Mercy event, brought the concept back to his fellow leaders and began a long journey in CDA's commitment to help the underserved. Through his leadership, funds were raised, volunteers recruited and CDA Cares was developed with the first clinic held in Modesto in 2012. Since that time, Soderstrom has led in the creation of the CDA Cares Management Committee where clinic philosophy is developed, locations are evaluated and all events are managed. He has served as chair of that committee since its inception.

Soderstrom has accomplished all of this while maintaining a pediatric dental practice in Modesto.

The CDA Foundation Humanitarian Award recognizes California dentists who have distinguished themselves through a lifetime of outstanding, unselfish leadership and contributions to fellow human beings in the field of dentistry.

SDS Mission Statement

"The objective of the Stanislaus Dental Society shall be: to encourage the improvement of the oral health of the public, to promote the art and science of dentistry, to encourage the maintenance of high standards of professional competence and practice, and to represent the interests of the members of the dental profession and the public which it serves."

Trustee Report

Combined summaries of the Executive and Evaluation Committee meetings of Sept. 11 and Board of Trustees meeting of Sept. 18. The Executive and Evaluation Committees met on Sept. 11, and the Board of Trustees (board) met on Sept. 18 in Sacramento. The next Executive Committee meeting is scheduled for Oct. 15, and the next board meeting is scheduled for Oct. 18. The following actions were taken and discussions were held.



Actions of the Executive and Evaluation Committees are subsequently considered by the board at its next meeting. All actions of the board will be moved to the House of Delegates (house) for ratification as Board Report 3 or as a separate resolution.

Minutes and Appointments: The Executive/Evaluation Committees and board approved prior meeting minutes.

2016 CDA Operating and Capital Budget: The board approved the 2016 budget.

<u>Dentists Providing Influenza Vaccines</u>: The board approved the request that CDA approve policy acknowledging that dentists have the ability to administer influenza vaccines.

<u>Peer Review Overview and Mediation Implementation</u>: The Executive Committee recommended and the board approved the development and implementation of a mediation pilot program into the existing peer review process.

<u>Committee on Volunteer Placement (CVP) Chair Requirements</u>: The board approved the recommendation to allow the president the flexibility to appoint a chair from among the members serving on CVP and any trustee member of CVP to serve as chair of the Nominating Committee.

<u>Task Force Recruitment and Selection Process</u>: The board amended and approved the recommendation to open an application period to aid in the selection of members to a task force and that CVP provide recommendations to the president in making appointments.

<u>Petition for Charter in the Western Los Angeles Area</u>: The board approved to forward the petition requesting a new charter in the Western Los Angeles area to the house with a recommendation to deny the petition.

Officers' Compensation Review: The board approved the annual review of officer compensation levels, with the amounts remaining at the 2015 level.

<u>Appointment of Auditors</u>: The board approved retaining Crowe Horwath LLP as the independent auditors for the CDA consolidated financial statements and 401(k) plan financial statements for the year ended Dec. 31, 2015.

<u>Peer Review Conflict of Interest Policy</u>: The board approved that the peer review conflict of interest policy be amended to allow component officers and board members to concurrently serve on a peer review committee.

<u>Judicial Council Conflict of Interest Guidelines</u>: The board approved amending the Judicial Council Conflict of Interest Guidelines to assist local dental societies in making decisions concerning potential conflicts of interest amongst component ethics committee members concurrently serving in councils, committees and boards at the CDA and local level.

<u>Pre-House Distribution of Resolution 22-2015-H-Closed</u>: The Executive Committee recommended and the board approved the distribution of the closed session materials to the component executive directors, association past presidents and speaker emeriti.

<u>Progress Report on Resolution 2RC-2011-H</u>: The Executive Committee recommended and the board approved filing the access to care activity report.

<u>Ratification of the CDA Presents Board of Managers Association Member</u>: The board ratified Nicholas Marongiu, DDS to serve as associate member to the CDA Presents Board of Managers through November 2016.

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<u>TDIC/TDIC Insurance Solutions (TDIC/TDIC IS) Boards Selection of Public Members</u>: The board nominated Kenneth Jones and Kevin Stockton to serve as public members on the TDIC/TDIC IS mirror boards (starting in January 2016) to be selected by the house and elected by the CDA Holding Company Inc. Board of Directors.

<u>The Dentists Service Company (TDSC) Board Public Member Selection</u>: The Evaluation Committee recommended and the board nominated William Ten Pas, DMD, and Richard Sinaiko to serve as public members on the TDSC board in 2016.

<u>Discussions Member Relationship Survey Findings Presentation</u>: The board received and discussed an evaluation of benefits and services as learned in the recent research to help inform the strategic planning process.

<u>2016 Goals for CDA Executive Director Management by Objectives (MBOs)</u>: The board reviewed and discussed the proposed MBOs for the CDA executive director.

<u>California State Dental Director Update with Jayanth Kumar, DDS, MPH</u>: California State Dental Director Dr. Jayanth Kumar provided the board with activities associated with state oral health programs.

<u>2016 Participant Selection for Evaluation Process</u>: The board discussed a recommendation to designate participants in the MBO process for the editor and CDA executive director.

<u>Future Relationship with International Organizations</u>: The Executive Committee discussed the future of international relationships moving forward.

<u>Executive Committee Participation at Schools</u>: The Executive Committee discussed the benefits of more involvement of CDA leaders at various school delegation and school functions.

<u>CDA Cares 2017 Event Locations and Dates</u>: The Evaluation Committee approved the Bakersfield/Kern County Fairgrounds on Oct. 5-8 and San Mateo Event Center on April 21-24 as the CDA Cares dates and sites in 2017.

<u>Closed Session 2015 Mid-Year Review of the CDA Executive Director</u>: The Evaluation Committee, in closed session, held a discussion of the midyear self-assessment of the CDA executive director.

<u>Review of the Editor</u>: The Evaluation Committee recommended and the board, in closed session, approved that Kerry Carney, DDS, continue as CDA editor for 2016 fiscal year (with 2016 objectives) and that she be commended for her contributions in 2015.

2016 Renewal Dates

December 11	EDP enrollment due by mail/fax for 12 month program During the year, forms received by the 5th of the month will enroll in EDP that month (payments will prorate based on months remaining in the year).		
January 2	Annual membership dues payment owed to CDA		
March 31	2015/2016 Membership "grace period" expires		
April 1	Drop is completed; \$100 reinstatement fee added to all unpaid membership orders		

OSHA, California Dental Practice Act, and Infection Control



-by-

Nancy Andrews, RDH, B.S.



6 Hours / Units of Core Continuing Education Credits

Friday, January 22, 2016 8:00am – 3:30pm

Memorial Medical Plaza Education Dept.

1700 McHenry Ave. Ste 60B, Modesto (in the McHenry Village)

8:00am - Registration / Breakfast

8:30am to 12:30pm - Presentation

12:30pm to 1:30pm - Lunch

1:30pm to 3:30pm – Presentation



Nancy Dewhirst, RDH, BS, graduated from and taught at University of Southern California School of Dentistry, and practiced dental hygiene locally for 20 years. She is a professor at West Coast University, Dental Hygiene program. Nancy presents at major meetings across the nation, focusing on infectious diseases, clinical safety, disaster preparedness, instrument sharpening, California Dental Practice Act, dental risk, oral pathology, and ergonomics. She is one of the top 100 national speakers, and is on the CDA, ADA and OSAP speaker's/ Consultants bureaus. Nancy is a widely published author of dental journal articles and has contributed to textbooks, professional infection control documents and posters.

COURSE SYNOPSIS:

This course will fulfill four important requirements all in one day!! All licensed dental professionals are required by the Dental Board of California to take an Infection Control Class and a California Dental Practice class biennially for licensure renewal. However, let us not forget that CAL-OSHA has annual training requirements for personnel who work in an environment that have a risk of occupational exposure to bloodborne pathogens and/or hazardous chemicals. CAL-OSHA requires all dental professionals to take an annual course in Bloodborne Pathogen training, plus an annual Hazard Communication Training program.

Baby News



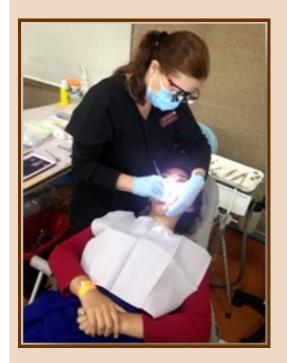
Ava Aguilar, born to Dr. Sirina and Jaime Aguilar, April 27, weighing 8lbs. 3oz.

Congratulations!

Sarah Madeline Price, born to Dr. Sharokina Eshaghi and Jim Price, July 13, weighing 6lbs. 14oz.



SDS Dentists Go Global



Drs. Jennifer and Nicholas Leon-Guerrero (son and SDS new member) have recently returned from their 10 day mission trip with Smiles for Central America to Quetzaltengo, Guatemala. It was a wonderful experience and a great blessing to us to serve on this mission. Our group of 21 general dentists, 5 endodontists, 5 oral surgeons, and 3 hygienists from all over the US were able to treat 759 patients in 5 days. Although it was long hours and hard work, we loved it and plan on returning!





Dr. John Swearingen , Debbie Swearingen and Robin Brown, SDS Executive Director, recently returned from a dental mission in Jamaica as part of the Great Shape, Inc. 1,000 Smiles organization. A group of 60+ people from around the U.S. served five clinics during the week we were there. In addition to performing many extractions, Dr. Swearingen stayed an extra week to also provide 26 dentures/arches. We can't wait to return!

General Membership Meeting February 18, 2016 6:00pm



2016 Labor Law Update: What you need to know!

Urbano California Bistro 1016 H St. Modesto

2 Core CEU's



Craig Strong, CEA Speaker

Craig has over 24 years of extensive experience in human resources. His areas of expertise include recruiting, interviewing, record keeping, regulatory compliance, conflict resolution, union relations, employment law, training and team building. Craig began his human resource career right out of high school, when he joined the Navy. Working in personnel administration with both military personnel and civilians, Craig gained knowledge in all aspects of human resources and specialized in criminal investigations. He also played a key role in developing and implementing the Sexual Harassment Awareness program for the Navy after the Tailhook scandal.

With a Bachelor of Arts in Human Resource Management, Craig retired from the military. He continued to round out his career by working for a large banking institution, later a small private employer, and most recently was employed by a large manufacturer in Fresno.

Topics to be discussed will include:

- CA's New Paid Sick Leave Law
- Minimum Wage Increases
- Wage-hour Compliance
- Discrimination and Retaliation Prevention
- Altering your Policies and Practices
- Handbook Changes

Don't miss the following General Membership Meeting May 19, 2016 6:00pm Urbano's Bistro

1st Annual Summer Dental Symposium A Huge Success!!!

Jacob Barber DDS, SDS member—Oral and Maxillofacial Surgeon

On Friday, June 12th, the Stanislaus Dental Society hosted the 1st Annual Summer Dental Symposium at the Sutter Health medical building in McHenry Village. Over 120 excited members of SDS eagerly gathered to hear the latest in dentistry and stay abreast of current trends and techniques. We were lucky to have nine top-notch speakers from around the country present various topics. Dr. Budenz's lecture on local anesthesia and Dr. Cox's lecture on oral cancer were sold out and we heard rave reviews from the participants. One of SDS's own, Dr. Gurminder Uppal, a board certified oral and maxillofacial radiologist, spoke on CBCTs and an update on radiology. We are very thankful to all of our speakers who did a wonderful job.

The dental industry and local businesses were huge supporters and allowed us to make this event possible at a reasonable cost to our members. Thank you to all of them for participating. Many of the vendors and local businesses donated raffle prizes which were a huge hit, including a dental assistant chair from Henry Schein which went to Dr. Paden's office. Your CE chair, Jacob Barber DDS, and Robin are already busy planning next year's event. The same venue will be used and we have room for approximately 40 additional attendees next year. The catering will be a bit different next year to really entice one's taste buds. Thank you to all the SDS members and their staff who attended and made this a memorable experience and a great educational opportunity that we hope to continue for years to come.





Hope to see you at the next Summer Dental Symposium Friday, June 10!



Member News



Dr. Uhrik, looking a little shady, as Society Max

SDS member, Dr. Geoffrey Uhrik as Society Max in the Modesto Performing Arts production of Guys and Dolls held at the Gallo Center for the Arts August, 2015.



Dr. Uhrik with his crapshooting co-horts, Big Julie and Harry the Horse



Nicole Flaherty, RDH and SDS members Drs. Ryan Poppin, and Nicholas Poblete at Beyer High School's Career Day



Drs. Stan Baker, Jacob Barber and Michael Cadra



The doctors and their staff in front of their remodeled office

SDS Members Launch New Modern Brand

Drs. Stan Baker, Michael Cadra, and Jacob Barber, having recently remodeled their practice to accommodate modern state-of-the-art equipment and a modern environment, are now implementing a more suitable name and logo for their practice – Greater Modesto Dental Implant & Oral Surgery Center.

Robin's Relevant Remarks

Robin Brown, SDS Executive Director

It's almost a wrap! As you can tell from the cover page of this newsletter, there is always something going on at the Stanislaus Dental Society. Do you need continuing education credits to keep your licensure current? We provide all of that right at your back door with CE courses every quarter, BLS renewal courses, our newly-developed all day Summer Dental Symposium,



and credits included at every general membership meeting. How about opportunities to interact with your peers? Come to our GM meetings, Member Mixers and social events. If you welcome the chance to bring your significant other then bring them to the Nut's game, the Shred-it event and the Holiday Mixer. Want help celebrating your staff? Have you given your staff tickets to the Modesto Night at the Nuts game or taken your staff to a Staff Appreciation event? You may have missed an awesome one at this year's Casino Royale. Highest attendance we've had in years! These are all opportunities provided to you as a valued member of the Stanislaus Dental Society. All events are designed to make your member engagement an active and fulfilling one. This includes daily practice support for you and your staff whenever you call me in need of assistance. All events can be found, along with downloadable flyers/registration forms on the SDS website, www.stanislausdental.org.

In addition to the work you do in your office, some of you also perform good works in areas outside of California. For those of you that do, I would appreciate you sending pictures of your adventure along with a short paragraph with supporting details which we can include in issues of The APEX. Having recently come back from serving at a dental clinic in Jamaica along with Dr. John Swearingen, his wife and a host of other dental professionals from around the United States, I was struck by similarities between my service there and the CDA Cares events I've served in California. Gratitude is universal no matter where you serve. Tears, hugs and blessings are offered in every language, or none at all. Yours is a giving profession, whether it be screening 3rd graders locally, presenting at a Health Fair/Career Day, quietly providing pro-bono work in your office, or providing relief of pain and infection at a CDA Cares event or at a clinic in another country. I hope you have opportunity to experience the joy the gift of service work can bring you. If not, let me know and I'll find something for you!

I celebrate you because you are.....

.....SDS members: Preserving the dental health of the earth's population, one patient at a time.

May your holiday season be spent with those you love and filled with joy!

Your holiday shopping can help the CDA Foundation

smile

Those who enjoy shopping online and donating to charitable organizations can now do both at the same time.

The CDA Foundation has partnered with AmazonSmile, a website operated by Amazon that has the same products and prices as Amazon.com, but donates 0.5 percent of the price of eligible purchases to charitable organizations selected by the customer. The CDA Foundation is now one of the organizations AmazonSmile customers can choose. The shopping experience is identical to Amazon.com and there is no cost to the charitable organization or to AmazonSmile customers.

To participate, go to **smile.amazon.com**, sign up and pick your charity.

"We'd love it if you chose the CDA Foundation and helped change a life by restoring dignity and creating a smile," said Don Rollofson, DMD, chair of the CDA Foundation.

The CDA Foundation spends 88 cents of every donor dollar raised on direct care programs. Every \$100 given to support the CDA Cares dental events provides \$1,100 in treatment.

For more information about the CDA Foundation, visit cdafoundation.org.

Prepare for 2016 dental procedure code changes



12/01/2015 (Reprinted with CDA's permission)

Dentists need to ensure that their practices are prepared for dental procedure code changes that go into effect January 1. There are 39 code changes, which include an addition of 19 new procedure codes.

CDT 2016 is the newest version of the American Dental Associations code on dental procedures and nomenclature.

The 19 new CDT procedure codes are as follows:

- D0251 extraoral posterior dental radiographic image
- D0422 collection and preparation of genetic sample material for laboratory analysis and report
- D0423 genetic test for susceptibility to disease specimen analysis
- D1354 interim caries arresting medicament application
- D4283 autogenous connective tissue graft procedure (including donor and recipient surgical sites)
- D4285 non-autogenous connective tissue graft procedure (including recipient surgical site and donor material)
- D5221 immediate maxillary partial denture resin base
- D5222 immediate mandibular partial denture resin base
- D5223 immediate maxillary partial denture cast metal framework with resin bases
- D5224 immediate mandibular partial denture —cast metal framework with resin bases
- D7881 occlusal orthotic device adjustment
- D8681 removable orthodontic retainer adjustment
- D9223 deep sedation/general anesthesia each 15 minute increment
- D9243 intravenous moderate (conscious) sedation/analgesia each 15 minute increment
- D9932 cleaning and inspection of removable complete denture, maxillary
- D9933 cleaning and inspection of removable complete denture, mandibular
- D9934 cleaning and inspection of removable partial denture, maxillary
- D9935 cleaning and inspection of removable partial denture, mandibular
- D9943 occlusal guard adjustment

There are 12 code revisions:

- D0250 extra oral-2D projection radiographic image created using a stationary radiation source and detector
- D0340 2-D cephalometric radiographic image acquisition measurement and analysis
- D4273 autogenous connective tissue graft procedure (including donor and recipient surgical sites) first tooth, implant or edentulous tooth position in graft
- D4275 non-autogenous connective tissue graft (including recipient site and donor material) first tooth, implant or edentulous tooth position in graft
- D4277 free soft tissue graft procedure (including recipient and donor surgical sites) first tooth, implant or edentulous tooth position in graft
- D4278 free soft tissue graft procedure (including recipient and donor surgical sites) each additional contiguous tooth, implant or edentulous tooth position in same graft site
- D5130 immediate denture maxillary
- D5140 immediate denture mandibular
- D5630 repair or replace broken clasp
- D5660 add clasp to existing partial denture
- D5875 modification of removable prosthesis following implant surgery
- D9248 non-intravenous conscious sedation

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There are eight codes that have been deleted:

D0260 extraoral — each additional radiographic image

D0421 genetic test for susceptibility to oral diseases

D2970 temporary crown (fractured tooth)

D9220 deep sedation/general anesthesia — first 30 minutes

D9221 deep sedation/general anesthesia — each additional 15 minutes

D9241 intravenous moderate (conscious) sedation/analgesia — first 30 minutes

D9242 intravenous moderate (conscious) sedation/analgesia — each additional 15 minutes

D9931 cleaning and inspection of a removable appliance

Dental plans are required to recognize the current CDT codes and usually make updates effective Jan.1 of every year. Remember, that while plans are required to recognize the current CDT codes, they are not required to pay or provide benefits for the new code set. Dental offices are encouraged to reach out to the dental plans they contract with for an updated provider handbook and review them for CDT code and processing policy changes.

Copies of the CDT 2016 are available for purchase through the ADA website. It is recommended all dental offices have a current copy to assist with proper claim billing.

Online License Renewal Begins January 2016

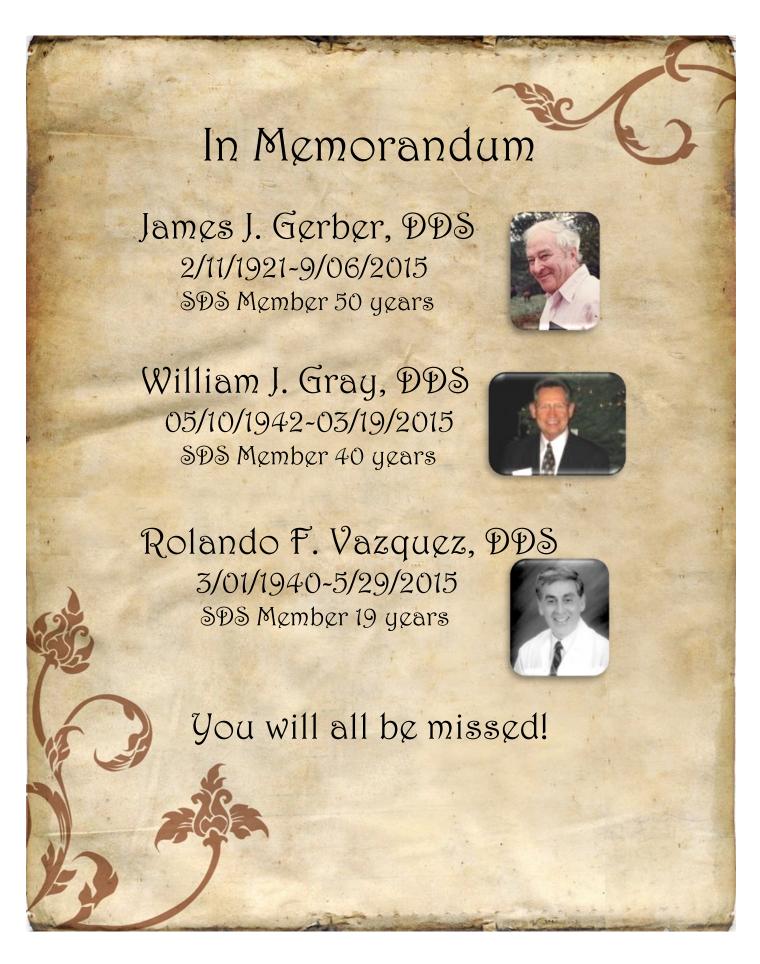


The Department of Consumer Affairs (DCA) is anticipating the launch of a new computer licensing system for dentists, hygienists and assistants in January.

Known as the BreEZe system, it will allow dental professionals to apply for or renew their licenses online, pay with a credit card, track the status of an application or licensing request, submit address changes and obtain proof of license status. BreEZe also enables consumers to verify a professional license and file consumer complaints.

The Dental Board of California anticipates a transition period during which licensure renewals will be interrupted when BreEZe goes live. This means that the board will be unable to process any licensing requests for approximately five days prior to the "go live" date. As a precaution, the board urges dentists and registered dental assistants whose licenses expire in December 2015 or January 2016 to mail in their renewals as soon as they receive notification. Renewal notices are mailed 90 days prior to licensure expiration, so these notifications should be received in October for December renewals and in November for January renewals.

CDA recommends dentists and dental assistants read the CDA Update and visit <u>CDA</u> for the latest information on BreEZe implementation. For more information on BreEZe, visit <u>DCA</u>.



WAIT! I STILL FEEL THAT! PROBLEM SOLVING THE DELIVERY OF LOCAL ANESTHESIA

-presented by-

Alan Budenz, DDS, MBA, MS

Friday, April 8, 2016

Memorial Education Center – 1700 McHenry Blvd, Modesto

8:00am – Registration / Breakfast 8:30am – 1:30pm Course 5 Core CEU's



Dr. Budenz is Professor in the Department of Biomedical Sciences and is Vice-Chair of Diagnostic Sciences and Services in the Department of Dental Practice at the University of the Pacific, Arthur A. Dugoni School of Dentistry in San Francisco, California. He received his graduate degree in Anatomy from UCLA, and his dental degree from UCSF. Dr. Budenz has taught Anatomy courses at the University of the Pacific since 1984, and has extensive experience in head and neck anatomy, dissection, and nerve tract identification. He also lectures on Surgical Head & Neck Anatomy and orthognathic surgery to Oral & Maxillofacial Surgery, Endodontic, and Orthodontic Residents, and has lectured internationally on local anesthesia, anatomy, oral medicine/oral diagnosis, and caries management topics. Dr. Budenz has over thirty years of general practice experience in San Francisco, has served as clinical Group Practice Administrator, and as Chair of the Department of Diagnostic and Emergency Services, and is a general dentistry clinical instructor at Pacific.

Course Description

This lecture is designed for those who wish to expand their understanding of the pharmacologic mechanisms and delivery techniques of local anesthesia and to solve some of the difficulties that arise in obtaining profound anesthesia in the oral cavity. Dr. Budenz presents practical, useful information that can be directly applied to clinical practice in an informal, interactive style.

Upon completion of this lecture, the participants will:

- 1. Have a thorough understanding of the pharmacology of available local anesthetic agents, including their advantages, disadvantages, and safety profiles
- 2. Have an appreciation of the anatomical basis of numerous local anesthetic injection techniques, and their advantages and disadvantages in practice
- 3. Be knowledgeable about multiple techniques for obtaining profound anesthesia of both maxillary and mandibular teeth Be better able to assess and manage complications that may occur in the delivery of local anesthesia, and be better able to avoid them when possible.



By Alan Kaye, DDS, President

PRESIDENT'S **MESSAGE**

Too many dentists are making bad choices to overcome what they view as negative trends in our profession. I am by no means an expert in predicting the future. However, I write this based on my over 40 years of private practice experience coupled with years of working in government and hospital administrations as well as many legal encounters.

So what are we witnessing at the moment? In California, dentistry currently looks like a free-for-all.

- 1. Advertising is out of control.
- 2. General practitioners are using several techniques to keep their specialty production in-house, many times misleading patients about the need for specialty care because they are deciding the type of specialist to deliver a particular service.
- 3. There appears to be overuse of Cone Beam utilization.
- 4. Specialists are engaging in procedures historically not part of their specialty.
- 5. And if that weren't enough, the latest court rulings are forcing us to say, in the state of California, "Buyer Beware!"
- 6. As for the immediate future, you may start to hear the term "Super GP" being used. I hope that this new title will not represent a "jack of all trades, master of none!"

There was an article that appeared in the LA Times several weeks ago dated May 20, 2015, by Terri Lively entitled "329 California Dentists Suspected of Profiting From Unnecessary Dental Treatments on Kids." Does that sound like a familiar story to you? Whether or

"Too many dentists are making bad choices to overcome what they view as negative trends in our profession."

not the dentists involved are found guilty, there is plenty of unnecessary treatment going on and the State will attempt to stop it one way or another. In fact, dentistry is starting to feel the effects already by how the Denti-Cal and Medi-Cal programs are trying to manipulate the way anesthesia will be delivered in the future.

All of this abuse will only lead to more regulation of our profession. Are we collectively killing the goose that laid the golden egg? Is this what we can expect as the profession morphs into corporate dentistry? Will this spell the death of private practice? Will we be using emergency rooms as our personal specialists to handle complications? Don't forget that specialists are many times your enablers, and unfortunately that helps promote the continued reluctance to stop performing procedures that are over your heads.

knowing what is ethical or legal. A perfect environment for unethical behavior! When I was in dental school, we were always told to treat patients as if they were our mothers, and of course, they hoped we all loved our mothers! But that statement is still valid today. Treat your patients as if they are part of your family.

At this time, I would like to say I have enjoyed being your president this past year, and I hope I have made a difference. We faced many new and old issues these past few months and along with the help of our staff, under the leadership of Teresa Chien, I anticipate an imaginative and progressive future. Dentistry is on the cusp of change and it is not always easy to read the future. We can only give it our best effort and with a little luck, get beneficial results.

Wishing all of you a wonderful upcoming holiday season and a Happy New Year!

I get the sense that our profession is rudderless, drifting in the abyss, not

Los Angeles Dental Society Explorer

Page 3

Stanislaus Dental Society Goes (to the)Nuts! June 2015













1st pitch raffle winner!

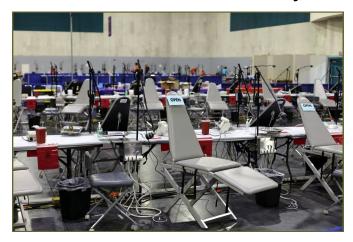
SDS Members by the Number Total: 268

Active - 212 / Market Share – 85% (Recent graduate-reduced dues members) RDO-4 / RD1-8 / RD2-3 / RD3-5 / RD4-3 Live Active-18 / Life Retired-35 / Retired-3





CDA Cares Fresno provides \$1.9 million in Care





What a difference a day makes!



l. to r. —Dr. Clarke Filippi, Diane Persike RDH, Criselda Koehn RDA, Angie McCabe RDH, Dr. Matt Swatman



Who is that masked man? Dr. Callin Lee!

Thank you to the following SDS members and their staff who represented the Stanislaus Dental Society at CDA Cares Fresno where 1,306 volunteers, including 296 dentists, provided approximately \$1.9 million in oral health care services to 2,099 underserved people.

Dr. Jacob Barber

Dr. Rupinder Chahal

Dr. Elizabeth Demichelis

Dr. Clarke Filippi

Dr. Eduardo Gerodias

Dr. Samer Hamza

Dr. Callin Lee

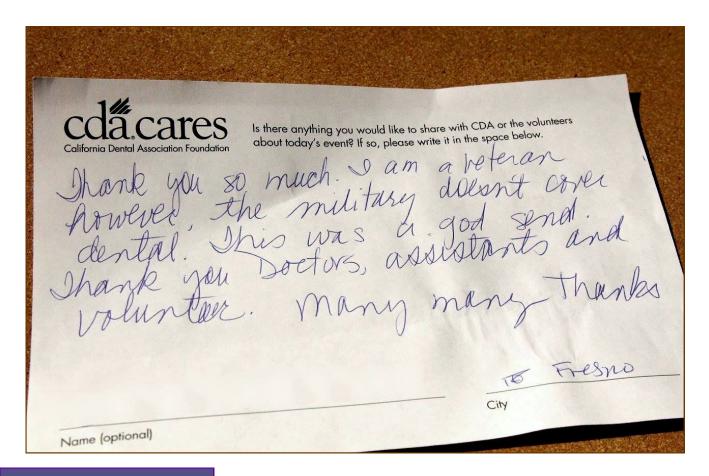
Dr. Victor Pak

Dr. Andy Soderstrom

Dr. Peter Soderstrom

Dr. Matt Swatman

Dr. John Swearingen









Dental disease is indiscriminate; it affects both the young and the not-as-young.

CDA Cares Ventura

Friday, April 16, 2016 Saturday, April 17, 2016 Ventura County Fairgrounds

CDA Cares Stockton

Friday, October 15, 2016 Saturday, October 16, 2016 San Joaquin County Fairgrounds



SDS 2016 Event Calendar				
<u>January</u>	1	Friday	New Year's Day - (office closed)	
	7	Thursday	SDS Board meeting	
	8	Friday	BLS renewal	
	18	Monday	Martin Luther King Day - (office closed)	
	22	Friday	SDS CE-OSHA/Dental Practice Act/Infection Ctrl	
February	5	Friday	BLS renewal	
	15	Monday	President's Day - (office closed)	
	18	Thursday	SDS General Membership Meeting	
<u>March</u>	3	Thursday	SDS Board meeting	
	4	Friday	BLS renewal	
	18	Friday	CDA Regional Leadership-Napa	
	8	Friday	SDS CE course - Dr. Alan Budenz	
A 1	15	Friday	BLS renewal	
<u>April</u>	16-17	Sat-Sun	CDA Cares - Ventura	
	22	Thursday	SDS Member Mixer - Shred-it	
	5	Friday	SDS Board meeting	
	6	Thursday	BLS renewal	
<u>May</u>	12-14	Thur-Sat	CDA Presents - Anaheim - (office closed)	
	19	Thursday	SDS General Membership Meeting	
	30	Monday	Memorial Day (office closed)	
<u>June</u>	3	Friday	BLS renewal	
	10	Friday	SDS Summer Dental Symposium!	
	17	Friday	SDS Goes (to the) Nuts baseball game!	
lube	4	Monday	Independence Day (office closed)	
July	14	Thursday	SDS Board meeting	
<u>August</u>	19	Friday	SDS CE course - tentative	
	1	Thursday	SDS Board meeting	
<u>September</u>	5	Monday	Labor Day - (office closed)	
<u>September</u>	8-10	Thurs-Sat	CDA Presents - S.F (office closed)	
	15	Thursday	Staff Appreciation	
	10	Monday	Columbus Day (office closed)	
	13	Thursday	SDS General Membership Meeting	
<u>October</u>	15-16	Fri-Sat	CDA Cares - Stockton	
	20-25	Thurs-Tues	ADA HOD - Denver, CO	
	28	Friday	SDS CE Course	
	3	Tuesday	SDS Board meeting	
<u>November</u>	10-13	Thur-Sun	HOD - Newport Beach - (office closed)	
	11	Friday	Veteran's Day (office closed)	
	24-25	Thurs-Fri	Thanksgiving holiday - (office closed)	
<u>December</u>	8	Thursday	SDS Member Mixer	
	12/23-Jan 2	Fri-Mon	Winter Holiday - (office closed)	

New Members!

Muhammed Ayyubi, DDS General Dentist Accord Dental 4120 Dale Rd. Ste. J6 Modesto 543-9999

Sorabh Das, DDS
General Dentist
26603 Patterson Rd. Ste. 5
Patterson 869-5600
UCSF '15

Nasrin Ergash, DDS
General Dentist
In practice with Drs. Wong/Rickey
4101 Tully Rd. Ste. 201
Modesto 577-0777

Edwin Josephs, DDS
General Dentist
In practice w/ Dr. DiCristina
1213 Coffee Rd. Ste. J
Modesto 529-6995
Ostro School of Dentistry '06

Al-Bassel Khalil, DDS
General Dentist
Western Dental
703 N. Golden State Blvd.
Turlock
Loma Linda '15

Nicholas Leon-Guerrero, DDS
General Dentist
In practice with Dr. Jennifer LeonGuerrero
4213 Dale Rd.
Modesto 544-3413
UOP Art Dugoni '14
Kings County residency '15

Ryan Poppin, DDS
General Dentist
In practice with Dr. Nicholas
Poblete
1316 Coffee Rd. Ste. C
Modesto 521-6822
UOP Art Dugoni '15

Maria & Rubencillo Santos, DDS General Dentists Purchased Dr. Charles DiBari's practice 2503 E. Hatch Rd. Modesto 537-5783

Navreet Singh, DDS
General Dentist
No practice address
University of Buffalo '13

David Walls, DDS
Oral Surgeon
In practice with Dr. Roland Young
1316 Coffee Rd. Ste. E
Modesto 522-9963
New York University '12

Answers to two common dental benefit questions

By Greg Alterton, CDA Dental Benefit Plan Specialist 10/20/2015



CDA Practice Support receives many questions from members about dental benefits. Two of the most common questions are about patient copayments and patient discounts for prepayments. Below are answers to both.

Can I waive patient co-pays?

If you are contracted with a dental plan's network of providers, the contract will dictate your co-payment collection obligation. Dental plans maintain that the patient's co-payment is important to the overall economics of providing coverage, as it is a factor when determining the premium payment. A plan may conclude that a dentist who fails to collect co-payments are misrepresenting their fees to the plans when submitting claims, as the fee charged to the dental plan is more than the fee actually charged because of the non-collection of the co-payment. Also, dental plans believe that patients' utilization of services will increase if they have no financial obligation for treatment.

California law does not prohibit waiving co-payments. The California attorney general issued an opinion years ago stating that routine waiver of co-payments is permissible. However, that opinion has been contested. In one case, a trial court ruled that a dentist who waived a patient's co-payment without reflecting it on the claim violated statutory provisions prohibiting insurance fraud and unfair competition. Federal law prohibits waiver of co-payments for Medicare or Medicaid patients.

In summary, if you are a contracted provider with a dental plan, and the provider contract is silent on the question of waiving a co-payment, such waiver would be permissible, but the amount claimed should reflect the non-collection of the co-pay.

Can I offer a discount to my patients who pay in full prior to treatment?

Yes, discounts for payment in full prior to treatment are legitimate. A discount is commonly offered to patients who do not have dental benefits and who submit payment in full before treatment.

Although it is not as common, practices may choose to offer a courtesy or discount to patients with dental plans. While reasonable efforts should be made to collect co-payments, discounts are permitted for patients who receive care out-of-network. However, the discount must be applied to both the patient and dental benefit plan portions.

Usually, a question about discounts goes like this: "We'd like to offer a discount on services as a promotion for new patients of the practice. Can we discount the patient's portion by writing off the patient's deductible and/or co-payment?"

The answer depends on how a dental practice applies the discount. Dentists need to remember that for plans they're contracted with, that plan may require them to make an effort to collect deductibles and co-payments. Because of the contracts with dental plans, dentists have surrendered their absolute right to charge what they will for dental procedures. Plan contracts typically stipulate that whatever the plan pays for certain procedures may be "payment in full" for those procedures, and a dentist cannot bill the patient for the balance. Where plans allow balance billing of patients for more high-cost procedures, dentists are still limited to a balance based upon the plan's recognized allowance, not the dentist's usual, customary and reasonable fee.

Plans calculate their per-enrollee premiums based on the cost-share assigned to the patient. If all or a portion of the patient's cost-share is not collected, even though the dentist is the one absorbing the discount, a plan's cost-of-coverage calculations are thrown off. One dental plan told CDA that an effect of forgiving or failing to collect a patient's co-payment responsibility is that dental care may become over utilized. The lower the cost of a service, the greater the demand for that service. A patient isn't going to have a tooth filled where no caries are present, but throwing off the cost-share balance between what a patient pays and what a plan pays for treatment makes the plan's calculation for premium level too low to cover a measurable increase in the demand for care.

(cont. next page)

(cont. from previous page)

But what about a discount for a patient covered by a plan with which the dentist isn't contracted? There's more latitude here, but it depends on how the discount is extended.

Let's assume that a patient comes in for a procedure for which the dentist has a fee of \$200. The patient's plan may cover 50 percent of the fee, with the ability of the dentist to bill the patient for the other half. So, the plan would pay \$100 of that \$200 claim and the patient would be responsible for paying the remaining \$100. But what if the dentist cuts the patient's co-payment responsibility in half? The claim was for a procedure with a fee of \$200. The plan paid \$100 based on the claimed amount and the dentist only billed the patient \$50 of the remaining balance.

Is there anything wrong with this?

Most likely, yes. The problem is that the cost of the procedure really wasn't \$200, but \$150. The plan, should it determine later that the dentist filed a claim for \$200 on a procedure that in actuality was \$150, might determine that the dentist fraudulently overcharged the plan.

If a dental office receives a new patient and wants to extend a discount for the initial exam, X-ray, etc., that discounted amount should be reflected in the claim to the plan. Instead of filing a claim for \$200, send the full sum of the procedure on the claim to the patient's plan: \$150, of which the plan might pay \$75, and the patient might then pay the balance of \$75. The patient gets a discount of \$25, for which he or she will mostly likely be grateful. Obviously the plan has gotten the benefit of the discount as well. And the dentist has avoided billing a plan an amount more than they ntended to actually charge for that particular appointment.

In general, discounts to patients are allowed, but check your contract (if you're in contract with the patient's dental plan) in terms of whether a patient co-payment is required. And if you are not in the patient's plan's network, reflect your intended discount in the actual claim to the plan.

For more information, visit cda.org/practicesupport.

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Dentists should choose their Medicare status now

11/24/2015 By Greg Alterton, CDA Dental Benefit Plan Specialist

Now is the time for dentists to file their intentions with Medicare.



Medicare has given dentists and other health care providers until June 1, 2016, to declare whether they will opt in or opt out of the program. However, the Centers for Medicare and Medicaid Services (CMS) is encouraging providers to get their forms into the state Medicare administrator by the first of the year to assure that a provider's status is recorded by the June 1 date, as it will take the administrators four to six months to process forms.

Medicare does not cover routine dental procedures. It does cover certain dental procedures that have corresponding medical codes — mainly oral surgery, periodontal surgery and lab work, for example. For specialists or general dentists who perform procedures for which there are medical cross-codes, CMS is allowing an opt-in to Medicare as a provider, which will allow dentists to be reimbursed for those procedures. But again, for basic oral health care — preventive, diagnostic, basic restorative — Medicare does not provide coverage, and for dental care provided to patients who are Medicare beneficiaries, that care will have to be paid on a cash basis.

Aside from enrollment, Medicare allows dentists to opt out. The opt-out lets CMS know that a provider chooses not to participate in Medicare, and that any services provided to a senior who is in the Medicare program will be provided through a private arrangement between the practice and the patient. The importance of formally opting out is that if a dentist who has opted out writes a prescription for a Medicare-covered patient, Medicare will pay for the medication. If a dentist does not at least opt out of Medicare, the patient will be paying for his or her prescriptions out of pocket.

A third option is to enroll with Medicare as an ordering and referring provider. This status does not allow the provider to bill Medicare for services, but does allow the provider to bill Medicare Advantage plans (privately administered Medicare coverage that often includes dental coverage provided by the plan administrators).

A fourth option is to do nothing – to not file anything with Medicare. There is no penalty to the dentist who chooses to do nothing by the June 1 deadline, but after June 1, Medicare-covered patients will be paying for their medications out of pocket, unless the dentist formally opts out of Medicare.

To opt in to Medicare, a provider must submit a CMS Form 855i to the state's Medicare administrator. To register as an ordering and referring provider, CMS Form 8550 must be submitted. Both of these forms are available on the CMS Medicare website and can be found easily with an Internet search of "CMS Form 855i" or "CMS Form 855o."

A sample of the opt-out form, and the private contract that must be entered into with cash-pay Medicare patients, are both available at ada.org.

All forms must be submitted to Noridian Healthcare Solutions, Provider Enrollment, P.O. Box 6770, Fargo, ND 58108-6774 (for Northern California, or ZIP code 58108-6775 for Southern California).

Detailed questions can be brought to Provider Enrollment at Noridian, which can be reached at 855.609.9960.



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IS-WFPF-A 96432210/13





Full time Associate needed

Full time GD associate to work in my office in Modesto. If interested, contact SDS Member, Maulik Shah, DDS at 247-3307 (cell) or email: drmaulikshah@gmail.com.

Our group practice is seeking a highly motivated, self-disciplined and out-going Associate. Our offices are equipped to deliver implants, orthodontics, endodontics, pediatrics and laser therapies. We also desire a Dentist with great communication skills. We will help train and guide your development as a dental professional. Please submit a resume to employment@qualitydentists.com if you think you are up for the challenge.

Full time GD associate to work in my office in Ceres. If interested, contact SDS Member, Gurminder Sidhu Uppal, DDS at 537-7357 or email: kuppal@k3dental.com.

Looking for an associate, limited to Pedo, part time/full time in Ceres. Contact Dr. Satyen Desai, (209) 537-7878

Looking for an associate, part time/full time, for a practice in Modesto, Monday-Friday 8:00am-5:00pm. Contact Dr. Soe Wynn (209) 238-9994.

Looking for a full time associate for a Modesto practice. Office hours are Tuesday-Friday, 8:00am-6:00pm. Contact Dr. Nandan Patel, email pdcdds@gmail.com.

Looking for an associate full time/part time GD, Endodontics. Coffee Dental Group (ask for Monalisa) (209) 523-5991 or email, dentalcoffeegroup2@gmail.com.

Part-time Associate needed

*Limited to children. Must have GPR, AEGD or Pedo and pediatric oral conscious sedation certificate. If interested, contact SDS Member, Toshi Hart, DDS, email, toshihartdds@att.net.

The above Classified ads are also listed on the SDS website, stanislausdental.org. SDS offers its members free advertising related to their practice including, member employment, equipment to buy or sell and practice sales or purchases.

For more information, contact Robin at the SDS office, 522-6033.